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Network Marketing For Dummies Cheat Sheet. By Zig Ziglar, John P. Hayes. If you're thinking about joining a network marketing company, ask some key questions to find the out if the company meets your standards and fulfills your expectations, and look for sure signs the network marketing company is top-notch. To build trust and respect with your customers, and company — and to become a leader in the network marketing field — follow some basic rules for acting courteous and professional.

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Praise for Zig Ziglar and Network Marketing For Dummies "Finally! The premier success tool for network marketing by the master of personal performance, Zig Ziglar." -Ridgely Goldsborough, Publisher, Network Marketing Lifestyles Magazine "Zig Ziglar's electrifying speeches draw long standing ovations and leave audiences spellbound with enthusiasm."

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Network marketing is a system for distributing goods and services through networks of thousands of independent salespeople, or distributors. With Network Marketi ng For Dummies as your guide, you'll become familiar with this system and figure out how to build revenue, motivate your distributors, evaluate opportunities, and grab the success you deserve in this field.

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Network marketing has helped people all over the world achieve financial independence--and it can help you do the same. As a profession, network marketing invites all people, regardless of gender, experience, education, or financial status, to jump on board and build a satisfying and potentially lucrative business.

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Network Marketing is the distribution of products and services through a network of independent representatives. Each representative is responsible to consume and sell a small amount of product recruit others to do the same. Sales volume is generated through a lot of people each buying and selling a small amount of product.

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Attraction marketing? When I first started in my network marketing business and heard this term, I had no clue what it was. It was a concept that was used by my upline, but not coming from a marketing background and being new to network marketing, I guess that explained why it took me a few months to really understand what attraction marketing was.

~~Attraction Marketing For Dummies—The Ultimate Guide~~

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